

Compensation Plan Overview — August 2013



Title	Qualifications	Title Maintenance (Title reclassification occurs every January 1, May 1 and September 1 unless otherwise noted)	Potential Retained Gross Profit	Personal Recruit Commission ³	Productivity Bonus	EVIP Unit Volume Bonus ⁴
Consultant	Be 18 yrs. old + purchase a BeutiControl® Case & have signed Independent Consultant Agreement	Place a cumulative retail order of \$100 every four months	\$0 - \$149.99 = 25% \$150 - \$349.99 = 30% \$350 - \$749.99 = 40% \$750+ = 50%			
Senior Consultant	Have at least one Active Personal Recruit	Must place \$100 retail order at least once every four months; title reclassified once every 12 months				
VIP	Have at least three Active Personal Recruits	Must have three Active Personal Recruits in the last month of each qualification period to maintain your VIP title. If you lose your Career Title, retained profit reverts to Personal Profit Structure.	50% on all orders	\$2,000 - \$2,499 = \$50 \$2,500 - \$2,999 = \$75 \$3,000+ = \$100		
Senior VIP	Have at least six Active Personal Recruits	Must have six or more Active Personal Recruits in the last month of each qualification period to maintain SVIP title.		Same as VIP, plus the following additional commissions: \$3,000 - \$3,499 = \$100 \$3,500 - \$3,999 = \$150 \$4,000 - \$4,499 = \$200 \$4,500+ = \$250		
Executive VIP	Have at least nine Active Personal Recruits	Must have nine or more Active Personal Recruits in the last month of each qualification period to maintain EVIP title.		Same as VIP & SVIP, plus the following additional commissions: \$4,500 - \$4,999 = \$250 \$5,000 - \$5,499 = \$300 \$5,500 - \$5,999 = \$350 \$6,000+ = \$400		

¹Review and approval by BeutiControl®

²Qualifications for promotion: downline requires structure, not paid as title. Please refer to the Career Plan section of your Consultant Guide for a comprehensive overview.

³To be eligible to earn commissions, a Consultant must have \$500 in Personal Monthly Retail Sales and 3 Active Personal Recruits for VIP, 6 Active Personal Recruits for SVIP, and 9 Active Personal Recruits for EVIP. All commissions are based on 50% of Retail and Personal Sales and Personal Team Sales Volume.

⁴Personal sales, personal recruits sales and their recruit's sales down to the next DIR.

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Title	Qualifications	Title Maintenance (Title reclassification occurs every January 1, May 1 and September 1 unless otherwise noted)	Potential Retained Gross Profit	Personal Recruit Commission ²	Unit Sales Commissions	Unit Sales Bonus	Promote-Up Bonus	Downline Promote-Up Commissions	Promote-Up Bonus When You First Reach Level
Director ¹	\$500 in Personal Monthly Sales + Team of 18 Personally Recruited Active Consultants + EITHER two months with cumulative \$24,000 OR three months with cumulative \$30,000 Unit Volume (\$8,000 minimum) + Signed Independent Director Agreement	<p>PERFORMANCE: Must perform as Title with Personal and Unit Sales to be paid as Title. Volume Below \$10,000 will be paid at level of performance. For Sr. Director and above, to be paid at Career Level Title; must also have required Level 1 Directors.</p> <p>MAINTENANCE: Must meet Director Title Requirements at least once in a four-month period. If you lose your Career Title, retained gross profits potential percentage reverts to level of performance. If new performance level is below Director, promote-up Director Units will be forfeited.</p> <p>STRUCTURE: Sr. Director Levels and above have one year from month of structural loss to regain structure and World Volume requirements. Otherwise, they will be repositioned to the highest Director Level according to structure and World Volume.</p>	50% on all orders	Personal Sales of: \$500 - \$999.99 = 5% \$1,000 - \$1,499.99 = 10% \$1,500 + three Recruits = 20% (Need minimum of \$500 Personal Recruit Retail Sales to be paid on Personal Recruit Retail Commissions)	\$10,000 - \$11,999.99 = 9% \$12,000 - \$14,999.99 = 10% \$15,000 - \$22,499.99 = 11% \$22,500 + = 12% (In the first six months after a Director promotes out, the parent Director can use the new promote-up Director's volume to qualify for a higher Unit Sales Commission rate; but not to qualify to be paid as Director.)	\$10,000 = \$100 \$12,000 = \$200 \$15,000 = \$300 \$20,000 = \$400 \$25,000 = \$500 \$35,000 = \$600 \$50,000 = \$800 (In the first six months after a Director promotes out, the parent Director can use the promote-up Director's volume to qualify for a higher Unit Sales bonus.)	\$3,000 immediate Bonus ONLY on first-time Directors. Two (2) months' pay title protection. For the first six months, the Parent Director can use the promote-up Director's volume to qualify for higher Unit Sales Volume Commission rate and Bonus. Must be Career Level Director to receive this bonus. In the case of stacked Directors — Director A promotes up Director B who promotes Director C — Director A gets \$3,000 promote-up other bonus on B. Director B gets \$1,000 promote-up bonus and Director C gets \$1,000 promote-up bonus. During the month following Director B's promotion, B gets \$3,000 promote-up other bonus on Director C if B reaches \$10,000 in Unit Retail Sales.	5% on Level 1 + an additional 4% on your Promote-Up Director's volume for the first six months 5% on Level 1 2% on Level 2 and an additional 4% on your Promote-Up Director's volume for the first six months 5% on Level 1 3% on Level 2 and an additional 4% on your Promote-Up Director's volume for the first six months 5% on Level 1 3% on Level 2 1% on Level 3 and an additional 4% on your Promote-Up Director's volume for the first six months 5% on Level 1 3% on Level 2 1.5% on Level 3 1% on Level 4 .5% on Generation 1 & 2 National Unit Volume in world and an additional 4% on your Promote-Up Director's volume for the first six months 5% on Level 1 3% on Level 2 2% on Level 3 1% on Level 4 & 5 1% on Generation 1 & 2 .5% on Generation 2 & 3 National Unit Volume in world and an additional 4% on your Promote-Up Director's volume for the first six months	\$1,000
Senior Director ¹	Promote out one Level 1 Unit Director + \$500 in Personal Monthly Sales + Maintain \$10,000 Unit Sales Volume								\$5,000 for SED and \$2,500 for Parent Director (Parent must be paid as NED or higher)
Executive Director ¹	Promote out two or more Level 1 Unit Directors + \$500 in Personal Monthly Sales + Maintain \$10,000 Unit Sales Volume ²								\$10,000 for NED and \$5,000 for Parent Director (Parent must be paid as NED or higher)
Senior Executive Director ¹	Promote out four or more Level 1 Unit Directors, including at least one Sr. Director + \$500 in Personal Monthly Sales + Maintain \$10,000 Unit Sales Volume + \$80,000 Monthly World Volume ²								\$15,000 for SNED and \$7,500 for Parent Director (Parent must be paid as NED or higher)
National Executive Director ¹	Promote out six or more Level 1 Unit Directors, including at least one Executive Director and three Sr. Directors + \$500 in Personal Monthly Sales + Maintain \$10,000 Unit Sales Volume + \$200,000 Monthly World Volume ²								\$20,000 for PSNED and \$10,000 for Parent Director (Parent must be paid as NED or higher)
Senior National Executive Director ¹	Promote out eight or more Level 1 Unit Directors, including at least one Senior Executive Director and five Senior Directors + \$500 in Personal Monthly Sales + Maintain \$10,000 Unit Sales Volume + \$400,000 Monthly World Volume ²								
Platinum Senior National Executive Director ¹	Promote out ten or more Level 1 Unit Directors, including at least one National Executive Director and five Senior Directors + \$500 in Personal Monthly Sales + Maintain \$10,000 Unit Sales Volume + \$1.5 Million Monthly World Volume for two (2) consecutive months ²								

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