



*Dream*



*Consistent*

# *Sag-A-Lang*



*Listen*



*Inspire*



**Tag-A-Long:** This is your all-in-one portable desk.

Below are suggested tabs for you to include in you TAG Book, but there is always room to include more. You will also find in this file forms to help you stay organized.

**TAB 1) New Consultants (SPA Babies):** print email and take notes on when their BeautiYou date is or if they have placed their qualifying order.

**TAB 2) 90 dayers:** print at the beginning of each month w/date activity is needed by.

**TAB 3) Hostesses:** Use the revised Hostess Checklist to help you with your Hostess Coaching.

**TAB 4) Prospects:** great place to keep possible Hostess Information or possible Recruits.

**TAB 5) ABC list**

**TAB 6) Help Me Help You!:** Great place to keep all of your currently filled out sheets so you can make contact with your spa girls and see if they are on track.

**TAB 7) Open Parties:** Parties that still need thank you notes written, entered into Beautinet/Constant Contact and follow-ups to be made.





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NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY/STATE/ZIP CODE \_\_\_\_\_

PHONE NUMBER/CELL NUMBER \_\_\_\_\_ TXT: Y or N

EMAIL ADDRESS \_\_\_\_\_

Booked FROM: \_\_\_\_\_

SPA DATE: \_\_\_\_\_

TIME: \_\_\_\_\_

TYPE OF SPA: \_\_\_\_\_

SAVE THE DATE EMAIL: \_\_\_\_\_

HOSTESS PACKET: \_\_\_\_\_

INVITATIONS: \_\_\_\_\_

HEAD COUNT: \_\_\_\_\_

THANK YOU NOTES SENT: \_\_\_\_\_

CLIENT CONNECTION \_\_\_\_\_

Notes:

EXTRA INCENTIVES OFFERED:

BOOKINGS:

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\_\_\_\_\_

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**AFTER THE SPA**

A. Spa Retail Sales      \$ \_\_\_\_\_

B. Wholesale Discount - \$ \_\_\_\_\_

C. Profits                    = \$ \_\_\_\_\_

D. Discounts Given       - \$ \_\_\_\_\_

E. Net Profit                = \$ \_\_\_\_\_

RECRUITS:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



NAME

ADDRESS CITY/STATE/ZIP CODE

PHONE NUMBER/CELL NUMBER

EMAIL ADDRESS

Interested in hosting  "Spa Escape"  "Glam It Up Spa"

Interested in joining your team

Notes:

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NAME

ADDRESS CITY/STATE/ZIP CODE

PHONE NUMBER/CELL NUMBER

EMAIL ADDRESS

Interested in hosting  "Spa Escape"  "Glam It Up Spa"

Interested in joining your team

Notes:

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Name \_\_\_\_\_ Contact Info: \_\_\_\_\_

**A**

\_\_\_\_\_

**B**

\_\_\_\_\_

**C**

\_\_\_\_\_

Name \_\_\_\_\_ Contact Info: \_\_\_\_\_

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Name \_\_\_\_\_ Contact Info: \_\_\_\_\_

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Name \_\_\_\_\_ Contact Info: \_\_\_\_\_

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# Help Me Help You!



Name: \_\_\_\_\_ Director: \_\_\_\_\_

As we begin a new year, we inevitably look backward and then forward. There are many things that we have done well and others we can improve on. We, as directors and as your friends, want to help facilitate the best year possible for you.... Specifically for you. Take a moment and look forward into 2013... what do you see? How can we help you? Lets be intentional in our efforts together to make this the most incredible year ever!!

My Personal Goals for my BeautiControl business: (Short term and long term)

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Three things (or more) that my director should know or understand about me

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What are a few ways that your director can personally help you reach your goals? Please be specific

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Areas I need help in: (i.e.: navigating beautinet screens, bookings, closing the spa, career plan etc.)

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Best Way to Contact Me:  Cell Phone  Text Msg  Home Phone  Email

(\_\_\_\_)\_\_\_\_\_-\_\_\_\_\_-\_\_\_\_\_- cell (\_\_\_\_)\_\_\_\_\_-\_\_\_\_\_-\_\_\_\_\_- home (\_\_\_\_)\_\_\_\_\_-\_\_\_\_\_-\_\_\_\_\_- work

Email: \_\_\_\_\_

Best Time to Call: \_\_\_\_\_

How often I would like contact: \_\_\_\_\_

Any other Additional Information you would like to share with your director: (Ideas, areas for improvement, etc.)

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